

Market Analysis By County: Johnson County

| Property Type | Closed Sales* | YoY% | Dollar Volume | YoY% | Average Price | YoY% | Median Price | YoY% | Price/ Sqft | YoY% | DOM | New Listings | Active Listings | Pending Sales | Months Inventory | Close To OLP |
|------------------------------|---------------|---------|---------------|---------|---------------|---------|--------------|---------|-------------|---------|-----|--------------|-----------------|---------------|------------------|--------------|
| <u>All(New and Existing)</u> | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 236 | 8.3% | \$87,034,615 | 1.5% | \$368,791 | -6.3% | \$339,995 | -6.5% | \$181 | -3.2% | 73 | 385 | 1,301 | 238 | 5.5 | 94.9% |
| YTD: | 2,218 | -1.8% | \$846,826,923 | -3.8% | \$381,798 | -2.1% | \$349,990 | -2.8% | \$183 | 0.6% | 71 | 3,721 | 1,088 | 2,315 | | 95.5% |
| Single Family | 236 | 8.3% | \$87,034,615 | 1.5% | \$368,791 | -6.3% | \$339,995 | -6.5% | \$181 | -3.2% | 73 | 385 | 1,301 | 237 | 5.6 | 94.9% |
| YTD: | 2,213 | -2.0% | \$845,516,539 | -3.9% | \$382,068 | -2.0% | \$350,000 | -2.8% | \$183 | 0.6% | 71 | 3,715 | 1,087 | 2,310 | | 95.5% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | 1 | - | 0.0% |
| YTD: | 5 | 400.0% | \$1,313,900 | 449.8% | \$262,780 | 10.0% | \$269,900 | 12.9% | \$173 | 12.8% | 33 | 6 | 1 | 5 | | 96.3% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | - | - | - | 0.0% |
| <u>Existing Home</u> | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 154 | 14.9% | \$55,400,304 | 16.5% | \$359,742 | 1.3% | \$309,500 | -5.9% | \$183 | -0.5% | 57 | 242 | 710 | 145 | 4.7 | 94.8% |
| YTD: | 1,469 | -0.2% | \$535,888,734 | 4.2% | \$364,798 | 4.4% | \$324,000 | 4.5% | \$183 | 3.1% | 56 | 2,379 | 606 | 1,505 | | 95.4% |
| Single Family | 154 | 14.9% | \$55,400,304 | 16.5% | \$359,742 | 1.3% | \$309,500 | -5.9% | \$183 | -0.5% | 57 | 242 | 710 | 144 | 4.7 | 94.8% |
| YTD: | 1,464 | -0.4% | \$534,577,636 | 4.1% | \$365,149 | 4.5% | \$325,000 | 4.8% | \$183 | 3.1% | 56 | 2,373 | 605 | 1,500 | | 95.4% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | 1 | - | 0.0% |
| YTD: | 5 | 400.0% | \$1,313,900 | 449.8% | \$262,780 | 10.0% | \$269,900 | 12.9% | \$173 | 12.8% | 33 | 6 | 1 | 5 | | 96.3% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | -100.0% | - | - | - | - | - | 0.0% |
| <u>New Construction</u> | | | | | | | | | | | | | | | | |
| Residential (SF/COND/TH) | 81 | -3.6% | \$31,262,736 | -18.2% | \$385,960 | -15.2% | \$366,450 | -17.6% | \$177 | -7.6% | 104 | 143 | 591 | 93 | 7.1 | 95.1% |
| YTD: | 748 | -5.0% | \$310,553,924 | -15.2% | \$415,179 | -10.7% | \$380,900 | -15.4% | \$182 | -3.8% | 100 | 1,342 | 482 | 810 | | 95.7% |
| Single Family | 81 | -3.6% | \$31,262,736 | -18.2% | \$385,960 | -15.2% | \$366,450 | -17.6% | \$177 | -7.6% | 104 | 143 | 591 | 93 | 7.1 | 95.1% |
| YTD: | 748 | -5.0% | \$310,553,924 | -15.2% | \$415,179 | -10.7% | \$380,900 | -15.4% | \$182 | -3.8% | 100 | 1,342 | 482 | 810 | | 95.7% |
| Townhouse | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| Condominium | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |
| YTD: | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | 0.0% | - | - | - | - | - | 0.0% |

* Closed Sale counts for most recent 3 months are Preliminary.