**Market Analysis By State: Texas** Median Price/ New Close Closed **Dollar** Average Active Pending **Months** YoY% Sales\* YoY% Volume YoY% Price Price YoY% Sqft YoY% DOM Listings Listings Sales **Inventory** To OLP **Property Type** All(New and Existing) Residential (SF/COND/TH) 33,381 -0.1% \$14,553,641,676 -1.1% \$435,986 -1.0% \$340,000 -1.5% \$193 -2.4% 60 61,067 152,383 32,279 5.6 94.8% YTD: 133,854 \$422,471 \$335,000 \$191 68 271,105 133,586 148,336 94.4% -1.7% \$56,549,494,499 -1.0% 0.7% -0.7% -1.0% Single Family 31,809 1.2% \$13,968,655,282 0.0% \$439,142 -1.2% \$345,000 -1.2% \$191 -2.1% 59 56,901 139,255 30,631 5.4 94.8% YTD: 122,207 140,814 126,894 -1.1% \$54,009,850,850 -0.5% \$425,630 0.6% \$337,445 -0.8% \$189 -0.8% 67 251,460 94.5% Townhouse 692 \$255,298,795 \$368,929 \$325,000 \$196 -2.4% 55 1,767 4,520 749 6.9 94.7% -23.0% -23.1% -0.1% -3.7% YTD: 3,164 -12.4% \$1,167,129,150 -10.7% \$368,878 2.0% \$329,990 0.0% \$196 -0.4% 63 8,021 3,918 3,485 94.8% Condominium 861 \$323,734,622 \$375,998 \$250,000 \$264 74 2,399 8,608 899 11.0 92.4% -19.6% -22.0% -2.9% -9.1% -4.9% YTD: 3,760 -11.9% \$1,360,812,062 \$361,918 \$250,000 \$259 80 11,624 7,461 4,037 92.6% -11.1% 1.0% -5.1% -4.0% **Existing Home** Residential (SF/COND/TH) 24,997 \$444,797 \$340,000 48,431 118,598 23,569 6.0 95.1% -0.6% \$11,118,582,777 -0.8% -0.2% -0.3% \$195 -2.0% 54 YTD: 97,704 -2.5% \$41,724,502,570 -0.7% \$427,050 1.8% \$330,000 0.2% \$193 -0.5% 63 211.168 101.133 107.042 94.5% 23,604 \$449,343 \$345,000 53 44,728 107.092 22,097 5.8 95.2% Single Family 0.6% \$10,606,295,765 0.1% -0.4% 0.0% \$193 -1.7% YTD: 91.587 -2.0% \$39,562,762,974 \$431.969 \$333,000 \$190 62 193.781 91.297 100.445 94.5% -0.3% 1.7% 0.9% -0.1% \$190 548 \$197,575,256 \$360,539 \$310,000 51 1,432 3,551 619 7.0 94.8% Townhouse -18.8% -18.2% 0.8% 1.6% -2.0% YTD: 2.506 \$897.410.539 \$358.105 \$310,000 \$191 58 6.430 2.984 2.769 94.8% -7.5% -5.4% 2.2% 0.9% -0.1% Condominium 819 -19.2% \$305,832,165 -18.8% \$373,421 0.6% \$243,375 -6.4% \$265 -3.0% 73 2,271 7,955 853 10.8 92.3% \$1.253.167.172 78 3.828 YTD: 3.575 -11.5% -10.4% \$350.536 1.2% \$244.250 -3.9% \$256 -3.7% 10.957 6.851 92.5% **New Construction** Residential (SF/COND/TH) 8,386 \$3,434,800,651 -2.0% \$409,587 -3.7% \$345,224 -2.2% \$186 -3.6% 77 12,636 33,785 8,710 4.5 94.0% YTD: 36,146 0.4% \$14,823,338,485 \$410,096 \$345,000 \$186 81 59,937 32,453 41,294 94.3% -1.9% -2.3% -2.0% -2.6% Single Family 8,200 \$3,358,985,474 \$409,632 \$345,000 \$185 77 12,173 32,163 8,534 4.4 94.0% -0.5% -3.4% -1.6% -3.1% YTD: 35,302 1.2% \$14,445,092,503 \$409,186 \$345,000 \$184 81 57,679 30,910 40,369 94.3% -1.2% -2.4% -1.4% -2.4% Townhouse 140 -37.5% \$56,262,767 -38.0% \$401,877 -0.8% \$368,103 -0.5% \$219 68 335 969 130 6.5 94.2% -0.9% YTD: 656 -27.4% \$269,025,370 -24.7% \$410,100 3.6% \$371,000 0.3% \$216 0.7% 82 1,591 933 716 94.8% Condominium 41 -28.1% \$17,518,470 -54.2% \$427,280 -36.4% \$399,995 -21.6% \$258 -29.5% 90 128 653 46 14.1 94.1% YTD: 183 \$106,824,183 \$583,739 \$399,995 \$312 667 609 209 93.4% -20.1% -18.5% 2.0% -18.2% -7.3% 111

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.